

TANLA SOLUTIONS LIMITED
TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, HYDERABAD - 500 081
UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND 9 MONTHS ENDED DECEMBER 31, 2007

(Rupees in Lakhs)

Particulars	Consolidated Results for the					Tanla Solutions Limited - Results for the				
	Quarter ended December 31		9 Months ended December 31		Year ended March 31	Quarter ended December 31		9 Months ended December 31		Year ended March 31
	2007	2006	2007	2006	2007	2007	2006	2007	2006	2007
	Audited					Audited				
Gross Revenue:										
- Overseas	11929.08	5672.80	31599.08	14335.95	22140.32	3347.72	2139.27	9092.82	5772.76	8156.98
- Domestic- India	4.98	0.00	12.76	44.46	44.46	4.98	0.00	12.76	44.46	44.46
Other Income	469.29	2.09	1384.62	7.79	736.67	595.90	39.38	1778.36	50.76	912.20
Total	12403.35	5674.89	32996.46	14388.20	22921.44	3948.60	2178.65	10883.94	5867.98	9113.64
Expenditure:										
- Cost of sales	5128.12	2403.50	14289.35	6020.84	9864.25	787.95	527.01	2195.86	1497.34	2090.57
- Selling & marketing expenses	719.72	186.14	1800.20	536.70	720.72	195.98	73.66	492.01	213.49	290.30
- Operating & administrative expenses	403.50	120.23	942.52	396.23	550.64	147.55	57.04	395.61	152.63	225.89
- Depreciation	502.37	104.68	1279.54	234.93	803.62	185.29	30.39	547.99	78.96	586.01
Total	6753.71	2814.55	18311.61	7188.70	11939.23	1316.77	688.10	3631.47	1942.42	3192.77
Profit before Tax	5649.64	2860.34	14684.85	7199.50	10982.21	2631.83	1490.55	7252.47	3925.56	5920.87
Provision for Income Tax	1255.55	544.68	3204.27	1294.39	1547.58	397.85	91.33	932.23	239.73	203.36
Provision for Fringe Benefit Tax	1.92	3.06	5.35	4.29	4.55	1.92	3.06	5.35	4.29	4.55
Provision for Deferred Tax	65.42	8.65	164.44	25.95	151.01	21.32	8.65	52.10	25.95	-49.75
Net Profit	4326.75	2303.95	11310.79	5874.87	9279.07	2210.74	1387.51	6262.79	3655.59	5762.71
Paid-up Equity Share Capital	1000.00	1000.00	1000.00	1000.00	1000.00	1000.00	1000.00	1000.00	1000.00	1000.00
Reserves and Surplus (excluding revaluation reserves including share premium)	-	-	-	-	53619.84	-	-	-	-	49427.02
Basic / Diluted EPS in Rs.	8.65	6.65	22.62	17.22	24.31	4.42	4.01	12.53	10.71	15.10
(adjusted to par value Rs.2)										
Aggregate of non-promoter shareholding:										
No.of Shares	-	-	-	-	-	32076450	32573450	32076450	32573450	32513450
(adjusted to par value Rs.2)										
Percentage of shareholding	-	-	-	-	-	64.15	65.15	64.15	65.15	65.03

Notes:

1. The above financial results for the quarter and 9 months ended December 31, 2007 have been reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on January 21, 2008. In compliance with Clause 41 of the Listing Agreement with the Stock Exchanges a Limited Review of the un-audited financial results of Tanla Solutions Limited (stand alone) has been carried out by the Statutory Auditors.
2. Consolidated results include Tanla Solutions (UK) Ltd., a wholly owned subsidiary, Tanla Mobile Ltd. U.K, a wholly owned subsidiary of Tanla Solutions (UK) Ltd, Tanla Mobile Asia Pacific Pte. Ltd, Singapore, a wholly owned subsidiary, Tanla Mobile Ireland Private Limited, Dublin, Ireland, Tanla Mobile Inc., New Jersey, USA and Tanla Mobile Middle East FZ-LLC, Dubai, UAE a wholly owned subsidiaries of Tanla Mobile Asia Pacific Pte. Ltd.
3. During the quarter Tanla Mobile Middle East FZ-LLC, Duabi started its commercial operations, for which Tanla Solutions Limited provided Service Delivery Platform & technical support services. All inter company transactions are considered in consolidated financials as per Indian Accounting Standards.
4. Other income consists of Interest & Dividend earned from investments in deposits and mutual funds from out of follow on public offer proceeds and internal accruals.
5. The Company is mainly engaged in the area of Software Development and related services. Hence Accounting Standard (AS 17) "Segment Reporting", is not applicable to the Company and to the nature of its business.
6. The company continues to comply with Accounting Standard 15 (revised) on ' Employee Benefits' .
7. During the fiscal year 2007 the company allotted 1,58,85,000 equity shares of Rs.2/- each at a premium of Rs.263/- on 28th December 2006 in the Follow on Public Offer. Consequently, the paid-up equity shares has been increased from 3,41,15,000 to 5,00,00,000 equity shares.
8. Details of utilisation of funds received from Follow on Public Offer of equity shares, as per Clause 43 of Listing Agreement are as follows:

	In Rs. Lakhs	
Funds raised on Follow on Public Offer of equity shares		42095.25
Less: Utilised upto 30.09.2007		20667.30
Funds available as on 01.10.2007		21427.95
Less: Utilised during the quarter		
Expansion & upgradation of existing Research & Product Development Facilities	361.39	
For working capital requirements	240.60	
General Corporate purposes	3472.91	
		4074.90
Funds un-utilised as on December 31, 2007		17353.05

9. In terms of amended Clause 41 of the Listing Agreement, Investor correspondence / compliants received and dispensed off during the quarter ended December 31, 2007 is as under:

Correspondence / compliants pending at the beginning of the quarter	Nil
Correspondence / compliants received during the quarter	43
Correspondence / compliants disposed during the quarter	43
Correspondence / compliants pending at the end of the quarter	Nil

10. Previous period / year figures have been re-grouped wherever necessary.

Place: Hyderabad
Date : January 21, 2008

For and on behalf of the Board of Directors

(D.Uday Kumar Reddy)
Chairman & Managing Director