

**TANLA SOLUTIONS LIMITED**  
**TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081**  
**AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2011**

(Rupees in Lakhs)

Particulars	Consolidated Results for the		Standalone - Results for the	
	Year ended March 31		Year ended March 31	
	2011	2010	2011	2010
<b>Gross Revenue:</b>				
- Overseas	28688.86	36195.79	1907.09	4657.38
- Domestic- India	963.41	448.17	963.41	448.17
Other Income	104.48	560.12	53.40	668.36
<b>Total</b>	<b>29756.75</b>	<b>37204.09</b>	<b>2923.91</b>	<b>5773.91</b>
<b>Expenditure:</b>				
- Cost of sales	13098.82	16724.52	969.05	1696.69
- Selling & marketing expenses	2876.62	4034.34	132.04	551.36
- Operating & Administrative expenses	9395.21	5190.38	1223.95	1764.24
- Depreciation & Amortisation	16553.28	8525.41	3121.73	1814.96
<b>Total</b>	<b>41923.94</b>	<b>34474.65</b>	<b>5446.76</b>	<b>5827.25</b>
Profit before Tax	-12167.18	2729.44	-2522.85	-53.34
Provision for Income Tax	14.58	257.57	0.00	0.00
Provision for Deferred Tax	-733.38	-359.47	-737.93	-379.83
<b>Net Profit</b>	<b>-11448.39</b>	<b>2831.34</b>	<b>-1784.92</b>	<b>326.49</b>
Minority Interest	0.00	54.45	0.00	0.00
<b>Net Profit after Minority Interest</b>	<b>-11448.39</b>	<b>2776.89</b>	<b>-1784.92</b>	<b>326.49</b>
Paid-up Equity Share Capital (Face Value of Re.1 each)	1014.80	1014.80	1014.80	1014.80
Reserves and Surplus (excluding revaluation reserves including share premium)	78,054.26	92,742.33	62,700.99	64,604.24
<b>Basic / Diluted EPS in Rs.</b>	<b>-11.28</b>	<b>2.78</b>	<b>-1.76</b>	<b>0.33</b>
(Adjusted to par value Re.1)				
<b>Public shareholding</b>				
No. of Shares	65,235,269	65,221,229	65,235,269	65,221,229
(Adjusted to par value Re.1)				
Percentage of shareholding	64.28%	64.27%	64.28%	64.27%
<b>Promoters and promoter group Shareholding **</b>				
a) Pledged/Encumbered				
Number of shares	Nil	Nil	Nil	Nil
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil
Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil
b) Non-encumbered				
Number of Shares	36,244,324	36,258,364	36,244,324	36,258,364
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
Percentage of shares (as a % of the total share capital of the company)	35.72%	35.73%	35.72%	35.73%



