

TANLA SOLUTIONS LIMITED
TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081
UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2013

PART I

(Rupees in Lakhs)

	Particulars (Refer notes below)	Consolidated Results for the						Tanla Solutions Limited - Results for the					
		3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for previous year ended	Previous accounting year ended	3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for previous year ended	Previous accounting year ended
		30-Sep-13	30-Jun-13	30-Sep-12	30-Sep-13	30-Sep-12	March 31, 2013	30-Sep-13	30-Jun-13	30-Sep-12	30-Sep-13	30-Sep-12	March 31, 2013
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from Operations												
	(a) Overseas	1444.36	1733.15	2291.37	3177.51	5137.28	9286.70	12.37	6.27	52.54	18.64	242.93	270.03
	(b) Domestic- India	871.67	544.68	612.05	1416.35	1197.33	2451.84	871.67	544.68	612.05	1416.35	1197.33	2451.84
	(c) Other Operating Income	-	-	-	-	-	-	-	-	-	-	-	-
	Total income from operations (net)	2316.02	2277.83	2903.42	4593.85	6334.61	11738.54	884.04	550.95	664.59	1434.99	1440.26	2721.87
2	Expenses												
	(a) Cost of sales	1210.77	1245.09	2118.66	2455.86	4599.81	7766.87	497.79	230.77	424.08	728.56	928.27	1559.39
	(b) Change in inventories	-	-	-	-	-	-	-	-	-	-	-	-
	(c) Employee Benefits expense	247.65	237.04	242.43	484.69	457.18	979.13	140.98	128.27	140.01	269.25	289.31	567.26
	(d) Depreciation and Amortisation expense	1464.37	1473.36	3039.12	2937.73	6491.19	16886.40	267.05	267.06	257.50	534.11	515.00	1057.32
	(e) Advertisement expense	26.86	27.15	141.59	54.01	287.07	391.63	6.57	4.13	0.00	10.70	0.00	26.58
	(f) Bad Debts provision	0.00	0.00	0.00	0.00	0.00	769.92	-	-	-	-	-	-
	(g) Other Expenses	45.40	108.26	322.03	153.65	737.18	892.46	62.67	54.99	142.14	117.66	192.71	469.17
	Total expenses	2995.06	3090.89	5863.83	6085.95	12572.44	27686.42	975.07	685.22	963.73	1660.29	1925.29	3679.72
3	Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	-679.04	-813.06	-2960.42	-1492.10	-6237.83	-15947.88	-91.03	-134.27	-299.14	-225.30	-485.03	-957.85
4	Other Income	44.99	128.34	73.44	173.33	136.88	1274.05	145.30	128.34	73.44	273.64	127.76	795.24
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3±4)	-634.05	-684.72	-2886.98	-1318.77	-6100.95	-14673.83	54.27	-5.93	-225.70	48.34	-357.27	-162.61
6	Finance costs	-	-	-	-	-	-	-	-	-	-	-	-
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5±6)	-634.05	-684.72	-2886.98	-1318.77	-6100.95	-14673.83	54.27	-5.93	-225.70	48.34	-357.27	-162.61
8	Exceptional items	-	-	-	-	-	98.59	-	-	-	-	-	98.59
9	Profit / (Loss) from ordinary activities before tax (7±8)	-634.05	-684.72	-2886.98	-1318.77	-6100.95	-14772.43	54.27	-5.93	-225.70	48.34	-357.27	-261.20
10	Tax Expense												
	- Provision for Income Tax	0.00	-	0.00	0.00	0.00	0.00	-	-	-	0.00	0.00	0.00
	- Provision for Deferred Tax	-14.53	-5.25	-79.19	-19.78	-160.44	-23.02	-14.53	-5.25	-79.19	-19.78	-160.44	-83.53
11	Net Profit / (Loss) from ordinary activities after tax (9±10)	-619.51	-679.47	-2807.79	-1298.99	-5940.51	-14749.41	68.80	-0.68	-146.51	68.12	-196.83	-177.67
12	Extraordinary items	-	-	-	-	-	-	-	-	-	-	-	-
13	Net Profit / (Loss) for the period (11±12)	-619.51	-679.47	-2807.79	-1298.99	-5940.51	-14749.41	68.80	-0.68	-146.51	68.12	-196.83	-177.67
14	Share of profit / (loss) of associates	0.00	0.00	-1.61	-	-	-	-	-	-	-	-	-
15	Minority Interest	-	-	-	-	-	-	-	-	-	-	-	-
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13±14±15)	-619.51	-679.47	-2809.40	-1298.99	-5940.51	-14749.41	68.80	-0.68	-146.51	68.12	-196.83	-177.67
17	Paid-up Equity Share Capital (Face Value of Re.1 each)	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80
18	Reserves and Surplus (excluding revaluation reserves) as per balance sheet of previous accounting year	-	-	-	-	-	60503.10	-	-	-	-	-	61464.58
19.i	Earnings per share (before extraordinary items) (of Re.1 each) (not annualised)												
	(a) Basic	-0.61	-0.67	-2.77	-1.28	-5.85	-14.53	0.07	-0.001	-0.14	0.07	-0.19	-0.18
	(b) Diluted	-0.61	-0.67	-2.77	-1.28	-5.85	-14.53	0.07	-0.001	-0.14	0.07	-0.19	-0.18
19.ii	Earnings per share (after extraordinary items) (of Re.1 each) (not annualised)												
	(a) Basic	-0.61	-0.67	-2.77	-1.28	-5.85	-14.53	0.07	-0.001	-0.14	0.07	-0.19	-0.18
	(b) Diluted	-0.61	-0.67	-2.77	-1.28	-5.85	-14.53	0.07	-0.001	-0.14	0.07	-0.19	-0.18

PART II

Select Information for the quarter and year ended September 30, 2013

	Particulars notes below)	(Refer	3 months ended	Preceding 3 months	Corresponding 3	Year to date figures	Year to date figures	Previous	3 months ended	Preceding 3	Corresponding 3	Year to date figures	Year to date	Previous
			30-Sep-13	ended 30-Jun-13	months ended in the previous year 30-Sep-12	for current period ended 30-Sep-13	for previous year ended 30-Sep-12	accounting year ended March 31, 2013	30-Sep-13	months ended 30-Jun-13	months ended in the previous year 30-Sep-12	for current period ended 30-Sep-13	figures for previous year ended 30-Sep-12	accounting year ended March 31, 2013
A	PARTICULARS OF SHAREHOLDING													
1	Public shareholding													
	No. of Shares (Adjusted to par value Re. 1)		6,74,58,038	6,73,11,002	6,73,97,281	6,74,58,038	6,73,97,281	6,72,97,281	6,74,58,038	6,73,11,002	6,73,97,281	6,74,58,038	6,73,97,281	6,72,97,281
	Percentage of shareholding		66.47%	66.33%	66.41%	66.47%	66.41%	66.32%	66.47%	66.33%	66.41%	66.47%	66.41%	66.32%
2	Promoters and promoter group Shareholding													
	a) Pledged/Encumbered													
	- Number of shares		Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)		Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the company)		Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	b) Non-encumbered													
	- Number of shares		3,40,21,555	3,41,68,591	3,40,82,312	3,40,21,555	3,40,82,312	3,41,82,312	3,40,21,555	3,41,68,591	3,40,82,312	3,40,21,555	3,40,82,312	3,41,82,312
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)		33.53%	33.67%	33.59%	33.53%	33.59%	33.68%	33.53%	33.67%	33.59%	33.53%	33.59%	33.68%

B	INVESTOR COMPLAINTS	3 months ended 30/09/2013
	Pending at the beginning of the quarter	-
	Received during the quarter	1
	Disposed of during the quarter	1
	Remaining unresolved at the end of the quarter	-

Notes:

1. The above financial results for the half-year and quarter ended September 30, 2013 have been subjected to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on October 31, 2013.
2. The Company is engaged in telecom infrastructure and related value added services business and its operations constitute a single segment in the context of Accounting Standard (AS17) "Segment Reporting".
3. Consolidated financial results include the results of Tanla Solutions (UK) Ltd., Tanla Mobile Asia Pacific Pte. Ltd, (Singapore), Tanla Mobile Private Limited (India) - wholly owned subsidiaries, Tanla Mobile Middle East FZ-LLC (UAE), Tanla Mobile Ireland Private Limited, (Ireland), Tanla Mobile South Asia Pvt Ltd (Srilanka) - wholly owned subsidiaries of Tanla Mobile Asia Pacific Pte Ltd (Singapore), Tanla Mobile Finland Oy, (Finland) - wholly owned subsidiary of Tanla Mobile Middle East FZ LLC (UAE), Tanla Oy (formerly Openbit Oy) (Finland) - wholly owned subsidiary of Tanla Mobile Finland Oy (Finland) and TZ Mobile Pvt Ltd - a joint venture company.
4. EBITDA has increased by 5% QoQ from Rs.7.89 Cr to Rs.8.30 Cr.
5. Other Income in stand alone results includes interest charged to subsidiary company and the same is eliminated in consolidated results.
6. During the quarter ended 30th September 2013, net asset value of mutual funds has dropped and the resultant loss is grouped under Other Expenses
7. Net gain on foreign currency transactions of Rs.44.99 lakhs is considered under Other Income as on 30th September 2013
8. Net loss on foreign currency translations of Rs. 17.56 crores are considered under Currency Translation Reserve in Reserves and Surpluses as on 30th September 2013
9. In accordance with Clause 41 of Listing Agreement, the Company has published consolidated financial results. The Standalone financial results of the Company for the half-year and quarter ended September 30, 2013 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com)
Key standalone information is given below :

(Rs. In Lakhs)

Particulars	Quarter Ended		Year Ended
	30.09.2013 Unaudited	30.06.2013 Unaudited	31.03.2013 Audited
Income from operations & other income	1029.34	679.29	3517.11
Profit / (Loss before tax)	54.27	(5.93)	(261.20)
Profit / (Loss after tax)	68.80	(0.68)	(177.67)

10. Previous period / year figures have been re-grouped wherever necessary.

Place: Hyderabad
Date: October 31, 2013

For and on behalf of the Board of Directors

(D.Uday Kumar Reddy)
Chairman & Managing Director

Statement of Assets and Liabilities

Rs. In Lakhs

	Particulars	Consolidated		Standalone	
		As at	As at	As at	As at
		30-Sep-13	31-Mar-13	30-Sep-13	31-Mar-13
		Unaudited	Audited	Unaudited	Audited
A	EQUITY AND LIABILITIES				
1	Shareholders' Funds				
	(a) Capital	1,014.80	1,014.80	1,014.80	1,014.80
	(b) Reserves & Surplus	57,468.00	60,503.10	61,532.70	61,464.58
	Sub-total Shareholders' funds	58,482.79	61,517.89	62,547.49	62,479.37
2	Non-Current Liabilities				
	(a) Long term provisions	13.63	13.63	-	-
	Sub-total Non-Current Liabilities	13.63	13.63	-	-
3	Current Liabilities				
	(a) Trade payables	1,507.23	837.76	1,853.99	673.37
	(b) Other current liabilities	460.24	281.69	35.03	1,722.62
	Sub-total Current Liabilities	1,967.46	1,119.46	1,889.01	2,395.99
	TOTAL - EQUITY AND LIABILITIES	60,463.88	62,650.98	64,436.51	64,875.36
B	ASSETS				
1	Non-current Assets				
	(a) Fixed Assets (incl. CWIP & Products under Develop)	49,576.90	44,547.03	4,829.91	6,351.00
	(b) Goodwill on consolidation	297.92	297.92	-	-
	(c) Non-current Investments	-	-	47,472.95	47,472.95
	(d) Deferred tax assets (net)	60.90	41.12	697.68	677.89
	(e) Other non-current assets	-	193.69	-	193.69
	Sub-total Non-current assets	49,935.72	45,079.76	53,000.53	54,695.53
2	Current Assets				
	(a) Current investments in Short Term Mutual Funds	2,208.60	2,768.27	2,208.60	2,768.27
	(b) Inventories	2,250.66	-	-	-
	(c) Trade receivables	3,710.89	8,364.37	4,881.76	4,089.54
	(d) Cash and cash equivalents	566.78	2,443.42	425.43	1,847.48
	(e) Short-term loans and advances	1,791.23	3,995.16	3,920.18	1,474.54
	Sub-total Current assets	10,528.16	17,571.22	11,435.97	10,179.83
	TOTAL - ASSETS	60,463.88	62,650.98	64,436.51	64,875.36