

TANLA SOLUTIONS LIMITED

CIN: L72200AP1995PLC021262

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081
STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2018



₹ in Lakhs

Particulars (Refer notes below)	Consolidated Results for the					Tanla Solutions Limited				
	Quarter ended Mar 31, 2018	Quarter ended Dec 31, 2017	Quarter ended Mar 31, 2017	Year ended March 31, 2018	Year ended March 31, 2017	Quarter ended Mar 31, 2018	Quarter ended Dec 31, 2017	Quarter ended Mar 31, 2017	Year ended March 31, 2018	Year ended March 31, 2017
	Audited	Un-audited	Audited	Audited	Audited	Audited	Un-audited	Audited	Audited	Audited
1 Income from Operations	20792.72	19999.68	17779.64	79161.33	57930.00	17925.78	17322.12	15409.40	69193.52	49871.50
2 Other Income	401.66	43.47	(6.06)	476.00	249.20	396.28	41.98	-0.63	467.22	239.77
3 Total income (1+2)	21,194.38	20,043.15	17,773.58	79,637.32	58,179.21	18,322.06	17,364.10	15,408.77	69,660.75	50,111.27
4 Expenses										
(a) Cost of services	18396.32	17,768.50	15222.63	69547.04	49,454.97	16058.56	15,647.13	13142.48	61,444.29	44,142.30
(b) Change in inventories	-	-	-	-	-	-	-	-	-	-
(c) Employee benefits expense	300.90	353.43	389.52	1418.23	1,444.08	291.82	317.45	320.64	1,300.09	1,186.65
(d) Depreciation and amortisation expense	2187.34	1179.56	381.87	5733.04	1,959.13	1672.30	1,071.60	275.03	4,891.48	1,105.51
(e) Connectivity & related expenses	187.29	68.42	90.66	381.32	202.98	91.65	57.76	31.88	257.10	135.95
(f) Travel expenses	55.30	37.50	146.57	257.00	256.77	55.15	37.20	66.90	256.55	158.16
(g) Other expenses	270.21	279.50	365.53	1038.86	961.53	244.57	208.72	3113.18	873.73	3,534.00
Total expenses	21,397.35	19,686.90	16,596.78	78,375.49	54,279.47	18,414.05	17,339.85	16,950.12	69,023.24	50,262.59
5 Profit / (Loss) before tax	(202.98)	356.24	1,176.80	1,261.83	3,899.74	(91.99)	24.25	(1,541.35)	637.51	(151.31)
6 Tax Expense										
- Current Tax	50.43	35.55	-279.78	236.49	-	-6.64	5.17	-279.78	149.04	-
- Mat credit entitlement	-10.53	-	-	-161.04	-	1.47	-	-	-149.04	-
- Deferred Tax	278.65	(39.47)	-74.23	-724.41	(191.60)	353.32	1.83	29.60	-671.71	(88.43)
7 Net Profit / (Loss) for the period (5-6)	(521.53)	360.17	1,530.81	1,910.79	4,091.34	(440.14)	17.24	(1,291.18)	1,309.22	(62.88)
Attributable to										
Shareholders of the Company	(521.53)	360.17	1,530.81	1,910.79	4,091.34	(440.14)	17.24	(1,291.18)	1,309.22	(62.88)
Non controlling Interest	-	-	-	-	-	-	-	-	-	-
8 Other Comprehensive Income	223.65	1.37	2.92	227.77	5.49	30.54	1.37	2.92	34.66	5.49
9 Total Comprehensive Income (9+10)	(297.88)	361.54	1,533.73	2,138.56	4,096.83	(409.60)	18.61	(1,288.26)	1,343.87	(57.39)
Attributable to										
Shareholders of the Company	(297.88)	361.54	1,533.73	2,138.56	4,096.83	(409.60)	18.61	(1,288.26)	1,343.87	(57.39)
Non controlling Interest	-	-	-	-	-	-	-	-	-	-
10 Paid-up Equity Share Capital (Face Value of ₹ 1 each)	1,124.22	1,124.22	1,074.86	1,124.22	1,074.86	1,124.22	1,124.22	1,074.86	1,124.22	1,074.86
11 Total reserves	-	-	-	67,640.53	64,555.20	-	-	-	65,272.27	62,981.63
12 Earnings per share (of ₹ 1 each)										
(a) Basic	-0.46	0.32	1.42	1.70	3.81	-0.39	0.02	-1.20	1.16	-0.06
(b) Diluted	-0.46	0.32	1.42	1.70	3.81	-0.39	0.02	-1.20	1.16	-0.06



2. Segment Reporting (Consolidated Audited) :
Reporting of Segment wise Revenue, Results and Assets & Liabilities :

₹ in Lakhs

Sl. No.	Particulars	Consolidated				
		Quarter ended			Year ended	Year ended
		31-Mar-18 Audited	31-Dec-17 Un-audited	31-Mar-17 Audited	31-Mar-18 Audited	31-Mar-17 Audited
1	Segment Revenue					
	(a) Cloud Communication Services	19,832.82	19,299.68	16,679.64	76,301.43	55,630.00
	(b) Property Development	959.90	700.00	1,100.00	2,859.90	2,300.00
	Total Sales/Income from Operations	20,792.72	19,999.68	17,779.64	79,161.33	57,930.00
	Less: Inter Segment Revenue	-	-	-	-	-
	Net Sales/Income from operations	20,792.72	19,999.68	17,779.64	79,161.33	57,930.00
2	Segment Results - Profit(+)/Loss(-) before other income and tax					
	(a) Cloud Communication Services	(222.22)	97.77	1,047.86	677.74	3,057.24
	(b) Property Development	19.24	215.00	135.00	584.09	593.30
	Total Segment Results - Profit(+)/Loss(-) before other income and tax	(202.98)	312.77	1,182.86	1,261.83	3,650.54
	Less: Other Unallocable Income	(401.66)	(43.47)	6.06	(476.00)	(249.20)
	Profit before Tax	198.68	356.24	1,176.80	1,737.83	3,899.74
3	Segment Assets:					
	(a) Cloud Communication Services	89,968.09	78,991.94	73,832.80	89,968.09	73,832.80
	(b) Property Development	1,978.05	3,591.06	4,523.06	1,978.05	4,523.06
	Total Segment Assets	91,946.14	82,583.00	78,355.86	91,946.14	78,355.86
	Segment Liabilities:					
	(a) Cloud Communication Services	24,578.72	15,443.05	13,364.04	24,578.72	13,364.04
	(b) Property Development	54.77	88.40	79.65	54.77	79.65
	Total Segment Liabilities	24,633.49	15,531.45	13,443.69	24,633.49	13,443.69

Notes:

- The above audited results for the quarter and year ended March 31, 2018 were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on May 18, 2018. The statutory auditors have expressed an unmodified audit opinion on these results.
- The above audited financial results have been prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015.
- The figures for the quarter ended March 31, 2018 and 2017 are the balancing figure between audited figure in respect of full financial year and un-audited year to date figure upto third quarter of the respective years.
- The Board of Directors at its meeting held on May 18, 2018, has recommended a final dividend of Rs. 0.30 per equity share
- The audited financial results for the quarter and year ended March 31, 2018 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com)

Key standalone information is given below :

₹ in Lakhs

Particulars	Quarter Ended		
	31-Mar-18 Audited	31-Dec-17 Un-audited	31-Mar-17 Audited
Income from operations & other income	18,322.06	17,364.10	15,408.77
Profit / (Loss) before tax	(91.99)	24.25	(1541.35)
Profit / (Loss) after tax	(440.14)	17.24	(1291.18)

- Previous period / year figures have been re-grouped/re-arranged wherever necessary.

For and on behalf of the Board of Directors

 Place: Hyderabad
Date: May 18, 2018


 (D.Uday Kumar Reddy)
Chairman & Managing Director
DIN: 00003382

Particulars	Consolidated		Standalone	
	31-Mar-18	31-Mar-17	31-Mar-18	31-Mar-17
I. ASSETS				
(1) Non-current assets				
(a) Property, Plant and Equipment	45,198.97	46,189.74	42,460.59	44,481.36
(b) Capital work-in-progress	-	2,449.74	-	1,976.86
(c) Investment Property	-	385.37	-	385.37
(d) Goodwill	-	46.74	-	-
(e) Financial Assets				
(f) Investments	-	-	5,385.26	5,273.75
(g) Deferred tax assets (net)	1,452.09	690.53	1,354.91	646.05
(h) Other non-current assets	1,103.97	1,783.89	948.09	767.18
Total non current assets	47,755.04	51,546.02	50,148.86	53,530.58
(2) Current Assets				
(a) Inventories	-	2,209.29	-	-
(b) Financial Assets				
(i) Investments				
(ii) Trade receivables	26,652.50	11,362.79	23,238.60	9,479.48
(iii) Cash and cash equivalents	16,544.38	13,330.18	13,601.91	11,986.77
(iv) Loans and advances	214.62	251.49	187.36	251.49
(c) Other current assets	2,231.69	393.37	3,316.76	1,970.90
Total current assets	45,643.19	27,547.11	40,344.63	23,688.64
TOTAL ASSETS	93,398.24	79,093.14	90,493.49	77,219.21
II. EQUITY AND LIABILITIES				
(1) Equity				
(a) Equity share capital	1,124.22	1,074.86	1,124.22	1,074.86
(b) Other equity	67,640.53	64,555.20	65,272.27	62,981.63
Total equity	68,764.75	65,630.05	66,396.49	64,056.48
(2) Non current liabilities				
(a) other financial liabilities	8.55	7.25	8.55	7.25
(b) Provisions	3.27	17.29	3.27	17.29
(c) Other non-current liabilities	7.85	2.10	7.85	2.10
Total Non Current Liabilities	19.67	26.64	19.67	26.64
(4) Current liabilities				
(a) Financial liabilities				
(i) Trade payables	23,749.69	12,337.66	21,945.56	12,238.09
(ii) other financial liabilities	-	-	1,397.70	471.73
(b) Other current liabilities	626.98	979.45	584.37	352.51
(c) Short-term provisions	0.66	0.21	0.66	0.21
(d) Liabilities for current tax (net)	236.49	119.13	149.04	73.54
Total Current liabilities	24,613.82	13,436.45	24,077.34	13,136.09
TOTAL EQUITY AND LIABILITIES	93,398.24	79,093.14	90,493.49	77,219.21

