

# TANLA SOLUTIONS LIMITED

CIN: L72200TG1995PLC021262

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081

STATEMENT OF UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER & HALF YEAR ENDED SEPTEMBER 30, 2017



₹ in Lakhs

Part I

Particulars (Refer notes below)	Consolidated Results for the						Tanla Solutions Limited - Results for the					
	Quarter ended	Quarter ended	Quarter ended	Half year ended	Half year ended	Year ended	Quarter ended	Quarter ended	Quarter ended	Half year ended	Half year ended	Year ended
	30-Sep-17 Un-audited	30-June-17 Un-audited	30-Sep-16 Un-audited	30-Sep-17 Un-audited	30-Sep-16 Un-audited	31-Mar-17 Audited	30-Sep-17 Un-audited	30-June-17 Un-audited	30-Sep-16 Un-audited	30-Sep-17 Un-audited	30-Sep-16 Un-audited	31-Mar-17 Audited
1 Income from Operations (net)	19815.95	18552.97	13492.10	38368.92	23291.44	57930.00	16736.38	17209.24	10821.10	33945.63	19173.34	49871.50
Other Income	8.25	22.62	54.53	30.87	181.96	249.20	7.93	21.03	49.47	28.96	168.48	239.77
<b>Total income</b>	<b>19,824.20</b>	<b>18,575.59</b>	<b>13,546.63</b>	<b>38,399.79</b>	<b>23,473.40</b>	<b>58,179.21</b>	<b>16,744.31</b>	<b>17,230.28</b>	<b>10,870.57</b>	<b>33,974.59</b>	<b>19,341.82</b>	<b>50,111.27</b>
2 Expenses												
(a) Cost of services	17259.56	16,122.65	11462.91	33382.22	19546.33	49,454.97	14501.06	15,237.53	9831.51	29,738.60	16972.10	44,142.30
(b) Change in inventories	-	-	-	-	-	-	-	-	-	-	-	-
(c) Employee Benefits expense	377.76	386.14	343.05	763.90	701.88	1,444.08	324.03	366.79	263.76	690.82	537.29	1,186.65
(d) Depreciation expense	1178.68	1187.46	471.01	2366.14	1126.77	1,959.13	1068.99	1,078.60	389.01	2,147.59	464.21	1,105.51
(e) Connectivity & related expenses	54.17	71.44	35.07	125.62	68.54	202.98	47.01	60.68	35.05	107.68	60.29	135.95
(f) Travel Expenses	81.40	82.81	38.39	164.20	73.95	256.77	82.92	81.29	27.29	164.20	60.07	158.16
(g) Other Expenses	236.20	252.95	239.02	489.15	412.60	961.53	186.74	233.71	191.60	420.44	295.96	3,534.00
Total expenses	19,187.77	18,103.47	12,589.44	37,291.23	21,930.07	54,279.47	16,210.75	17,058.59	10,738.22	33,269.34	18,389.92	50,262.59
3 <b>Profit / (Loss) before tax (1-2)</b>	<b>636.44</b>	<b>472.12</b>	<b>957.19</b>	<b>1,108.56</b>	<b>1,543.33</b>	<b>3,899.74</b>	<b>533.57</b>	<b>171.69</b>	<b>132.34</b>	<b>705.25</b>	<b>951.90</b>	<b>(151.31)</b>
4 Tax Expense												
- Provision for Income Tax	89.23	61.28	27.96	150.51	204.51	-	118.36	32.15	27.96	150.51	204.51	-
- Provision for Deferred Tax	-181.87	(781.71)	-41.04	-963.58	-36.82	(191.60)	-248.08	(778.78)	-42.51	(1,026.86)	-42.47	(88.43)
5 <b>Net Profit / (Loss) for the period (3-4)</b>	<b>729.08</b>	<b>1,192.56</b>	<b>970.28</b>	<b>1,921.63</b>	<b>1,375.64</b>	<b>4,091.34</b>	<b>663.29</b>	<b>918.31</b>	<b>146.89</b>	<b>1,581.60</b>	<b>789.86</b>	<b>(62.88)</b>
Attributable to Shareholders of the Company	729.08	1,192.56	970.28	1,921.63	1,375.64	4,091.34	663.29	918.31	146.89	1,581.60	789.86	(62.88)
Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
6 Other Comprehensive Income	1.37	1.37	0.83	2.74	1.66	5.49	1.37	1.37	0.83	2.74	1.66	5.49
7 <b>Total Comprehensive Income (5+6)</b>	<b>730.45</b>	<b>1,193.93</b>	<b>971.11</b>	<b>1,924.38</b>	<b>1,377.30</b>	<b>4,096.83</b>	<b>664.66</b>	<b>919.69</b>	<b>147.72</b>	<b>1,584.35</b>	<b>791.52</b>	<b>(57.39)</b>
Attributable to Shareholders of the Company	730.45	1,193.93	971.11	1,924.38	1,377.30	4,096.83	664.66	919.69	147.72	1,584.35	791.52	(57.39)
Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
8 Paid-up Equity Share Capital (Face Value of Re.1 each)	1,124.22	1,074.86	1,014.80	1,124.22	1,014.80	1,020.75	1,124.22	1,074.86	1,014.80	1,124.22	1,014.80	1,020.75
9 Total reserves	-	-	-	-	-	64,555.20	-	-	-	-	-	62,981.63
10 Earnings per share (of ₹ 1 each) (not annualised)												
(a) Basic	0.65	1.11	0.96	1.71	1.36	4.01	0.59	0.85	0.14	1.41	0.78	-0.06
(b) Diluted	0.65	1.11	0.96	1.71	1.36	4.01	0.59	0.85	0.14	1.41	0.78	-0.06



**Part II Segment Reporting (Consolidated) :**  
**Reporting of Segment wise Revenue, Results and Capital Employed :**

₹ in Lakhs

Sl. No.	Particulars	Consolidated Results for the					
		Quarter ended		Half Year ended		Year ended	
		30-Sep-17 Un-audited	30-June-17 Un-audited	30-Sep-16 Un-audited	30-Sep-17 Un-audited	30-Sep-16 Un-audited	31-Mar-17 Audited
1	<b>Segment Revenue</b>						
	(a) Mobile VAS & Messaging Services	19,115.95	18,052.97	12,992.10	37,168.92	22,591.44	55,630.00
	(b) Property Development	700.00	500.00	500.00	1,200.00	700.00	2,300.00
	Total Sales/Income from Operations	19,815.95	18,552.97	13,492.10	38,368.92	23,291.44	57,930.00
	Less: Inter Segment Revenue	-	-	-	-	-	-
	<b>Net Sales/Income from operations</b>	19,815.95	18,552.97	13,492.10	38,368.92	23,291.44	57,930.00
2	<b>Segment Results - Profit(+)/Loss(-) before other income and tax</b>						
	(a) Mobile VAS & Messaging Services	383.19	254.51	674.66	637.69	1,040.88	2,837.04
	(b) Property Development	245.00	195.00	228.00	440.00	320.50	813.50
	Total Segment Results - Profit(+)/Loss(-) before other income and tax	628.19	449.51	902.66	1,077.69	1,361.38	3,650.54
	Less: Other Unallocable Income	(8.25)	(22.62)	(54.53)	(30.87)	(181.96)	(249.20)
	<b>Profit before Tax</b>	636.44	472.12	957.19	1,108.56	1,543.34	3,899.74
3	<b>Segment Assets :</b>	77,822.68	75,121.75	70,386.31	77,822.68	70,386.31	73,894.54
	(a) Mobile VAS & Messaging Services	4,760.32	4,665.32	5,033.16	4,760.32	5,033.16	4,461.32
	(b) Property Development	82,583.00	79,787.07	75,419.47	82,583.00	75,419.47	78,355.86
	Total Segment Assets						
	<b>Segment Liabilities :</b>						
	(a) Mobile VAS & Messaging Services	15,443.57	13,754.22	9,064.45	15,443.57	9,064.45	13,364.12
	(b) Property Development	87.88	71.88	125.95	87.88	125.95	79.57
	Total Segment Liabilities	15,531.45	13,682.34	9,190.40	15,531.45	9,190.40	13,443.69

**Notes:**

- The above Un-audited financial results for the quarter and half year ended September 30, 2017 have been subject to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on October 31, 2017.
- The above Un-audited financial results have been prepared in accordance with the Ind AS notified under the Companies(Indian Accounting Standards) Rules, 2015.
- The Un-audited financial results for the quarter & Half year ended September 30, 2017 are available on the Company's website ([www.tanla.com](http://www.tanla.com)) and on the websites of BSE ([www.bseindia.com](http://www.bseindia.com)) and NSE ([www.nseindia.com](http://www.nseindia.com))”

**Key standalone information is given below :**

₹ in Lakhs

Particulars	Quarter Ended		
	30-Sep-17 Un-audited	30-June-17 Un-audited	30-Sep-16 Un-audited
Income from operations & other income	16,744.31	17,230.28	10,870.57
Profit / (Loss before tax)	533.57	171.69	132.34
Profit / (Loss after tax)	663.29	918.31	146.89

7. Previous period / year figures have been re-grouped/re-arranged wherever necessary.

For and on behalf of the Board of Directors



(D.Uday Kumar Reddy)  
 Chairman & Managing Director  
 DIN: 00003382

Place: Hyderabad  
 Date: October 31, 2017

## Statement of Assets and Liabilities (Un-audited)

₹ in Lakhs

Particulars	Consolidated		Standalone	
	30-Sep-17	31-Mar-17	30-Sep-17	31-Mar-17
<b>I. ASSETS</b>				
(1) Non-current assets				
(a) Property, Plant and Equipment	7,026.23	4,516.64	4,714.07	2,808.25
(b) Capital work-in-progress	-	2,449.74	-	1,976.86
(c) Investment Property	385.37	385.37	385.37	385.37
(d) Other Intangible assets	39,316.15	41,673.10	39,316.15	41,673.10
(e) Financial Assets				
(i) Investments	-	-	5,273.75	5,273.75
(f) Deferred tax assets (net)	1,385.24	690.53	1,672.91	646.05
(g) Other non-current assets	1,347.55	1,830.63	1,646.65	767.18
<b>Total non current assets</b>	<b>49,460.54</b>	<b>51,546.02</b>	<b>53,008.91</b>	<b>53,530.58</b>
(2) Current Assets				
(a) Inventories	1,419.29	2,209.29	-	-
(b) Financial Assets				
(i) Trade receivables	15,835.88	11,362.79	13,341.81	9,479.48
(ii) Cash and cash equivalents	14,685.84	13,330.18	13,333.16	11,986.77
(iii) Loans and advances	255.48	251.49	221.24	251.49
(c) Other current assets	2,311.22	393.37	2,395.00	1,970.90
<b>Total current assets</b>	<b>34,507.71</b>	<b>27,547.11</b>	<b>29,291.22</b>	<b>23,688.64</b>
<b>TOTAL ASSETS</b>	<b>83,968.25</b>	<b>79,093.14</b>	<b>82,300.13</b>	<b>77,219.21</b>
<b>II. EQUITY AND LIABILITIES</b>				
(1) Equity				
(a) Equity share capital	1,124.22	1,074.86	1,124.22	1,074.86
(b) Other equity	67,312.58	64,555.20	65,412.59	62,981.63
<b>Total equity</b>	<b>68,436.80</b>	<b>65,630.05</b>	<b>66,536.81</b>	<b>64,056.48</b>
(2) Non current liabilities				
(a) Financial liabilities				
(i) Other financial liabilities	7.25	7.25	7.25	7.25
(b) Provisions	22.81	17.29	22.81	17.29
(c) Other liabilities	5.85	2.10	5.85	2.10
Total Non Current Liabilities	35.91	26.64	35.90	26.64
(3) Current liabilities				
(a) Financial liabilities				
(i) Trade payables	14,078.57	12,337.66	13,987.08	12,238.09
(ii) Other financial liabilities	-	-	522.33	471.73
(b) Other current liabilities	1,147.33	979.45	993.73	352.51
(c) Short-term provisions	0.21	0.21	0.21	0.21
(d) Liabilities for current tax (net)	269.44	119.13	224.06	73.54
<b>Total Current liabilities</b>	<b>15,495.54</b>	<b>13,436.45</b>	<b>15,727.41</b>	<b>13,136.09</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>83,968.25</b>	<b>79,093.14</b>	<b>82,300.13</b>	<b>77,219.21</b>

