

TANLA PLATFORMS LIMITED

(formerly known as Tanla Solutions Limited)

CIN: L72200TG1995PLC021262

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081
STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & HALF YEAR ENDED SEPTEMBER 30, 2021



Part I

₹ in Lakhs

Particulars (Refer notes below)	Consolidated Results for the						Standalone Results for the					
	Quarter ended Sept 30, 2021	Quarter ended June 30, 2021	Quarter ended Sept 30, 2020	Half Year ended Sept 30, 2021	Half Year ended Sept 30, 2020	Year ended March 31, 2021	Quarter ended Sept 30, 2021	Quarter ended June 30, 2021	Quarter ended Sept 30, 2020	Half Year ended Sept 30, 2021	Half Year ended Sept 30, 2020	Year ended March 31, 2021
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1 Revenue from Operations (net)	84,161.76	62,638.36	58,324.67	1,46,800.12	1,03,879.44	2,34,146.55	29,435.99	22,697.22	19,557.29	52,133.21	39,217.72	89,187.55
2 Other Income	314.48	430.13	474.47	744.61	1,797.24	2,193.48	1,660.95	258.77	1,764.73	1,919.72	2,768.86	3,082.06
3 Total income (1+2)	84,476.24	63,068.49	58,799.14	1,47,544.73	1,05,676.68	2,36,340.03	31,096.94	22,955.99	21,322.02	54,052.93	41,986.58	92,269.61
4 Expenses												
(a) Cost of services	61,138.78	45,292.73	44,891.65	1,06,431.51	79,916.23	1,76,380.05	24,456.28	17,669.85	14,678.39	42,126.13	31,821.32	71,087.64
(b) Employee benefits expense	3,305.47	2,530.56	2,283.26	5,836.03	4,273.43	8,605.20	1,329.46	755.09	543.19	2,084.55	977.76	2,153.38
(c) Depreciation and amortisation expense	1,041.40	914.97	992.26	1,956.37	2,141.04	3,956.51	156.36	148.11	175.89	304.47	424.85	711.93
(d) Connectivity & related expenses	351.00	275.18	280.78	626.18	477.75	1,174.06	189.86	147.52	122.58	337.38	179.78	514.59
(e) Finance costs	57.87	16.28	8.94	74.15	78.90	107.48	3.34	4.42	1.47	7.76	3.43	9.72
(f) Other expenses	1,498.37	1,087.01	1,115.73	2,585.38	1,958.77	4,641.31	674.89	446.14	649.84	1,121.03	1,004.78	2,118.26
Total expenses	67,392.89	50,116.73	49,572.62	1,17,509.62	88,846.12	1,94,864.61	26,810.19	19,171.13	16,171.36	45,981.32	34,411.92	76,595.52
5 Profit before exceptional items/share in net profit/(loss) of associate (3-4)	17,083.35	12,951.76	9,226.52	30,035.11	16,830.56	41,475.42	4,286.75	3,784.86	5,150.66	8,071.61	7,574.66	15,674.09
6 Exceptional item : Reversal for impairment of investment in subsidiaries	-	-	-	-	-	-	-	-	-	-	-	(3,972.88)
7 Profit before non-controlling interest/ share in net profit/(loss) of associate (5-6)	17,083.35	12,951.76	9,226.52	30,035.11	16,830.56	41,475.42	4,286.75	3,784.86	5,150.66	8,071.61	7,574.66	19,646.97
8 Share in net profit/(loss) of associate	-	-	-	-	-	-	-	-	-	-	-	-
9 Profit before tax (7-8)	17,083.35	12,951.76	9,226.52	30,035.11	16,830.56	41,475.42	4,286.75	3,784.86	5,150.66	8,071.61	7,574.66	19,646.97
10 Tax Expense												
- Current tax	3,356.95	2,488.48	1,053.21	5,845.43	1,607.00	5,890.81	592.38	667.77	638.49	1,260.15	798.89	1,794.96
- Prior period taxes/MAT credit	(177.66)	(195.37)	-	(373.03)	(1,074.77)	(1,074.77)	-	-	-	-	-	-
- Deferred Tax	287.01	210.16	26.00	497.17	290.47	1,045.63	237.28	262.42	156.41	499.70	976.11	1,996.08
11 Net Profit for the period (9-10)	13,617.05	10,448.49	8,147.31	24,065.54	16,007.86	35,613.75	3,457.09	2,854.67	4,355.76	6,311.76	5,799.66	15,855.93
Attributable to:												
- Shareholders of the Company	13,617.05	10,448.49	8,147.31	24,065.54	16,007.86	35,613.75	3,457.09	2,854.67	4,355.76	6,311.76	5,799.66	15,855.93
- Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
12 Other Comprehensive Income	25.11	200.28	(330.52)	225.39	(332.26)	(535.64)	13.45	-	(117.99)	32.38	(154.78)	(170.32)
13 Total Comprehensive Income (11+12)	13,642.16	10,648.77	7,816.79	24,290.93	15,675.60	35,078.11	3,470.54	2,854.67	4,237.77	6,344.14	5,644.88	15,685.61
Attributable to:												
- Shareholders of the Company	13,642.16	10,648.77	7,816.79	24,290.93	15,675.60	35,078.11	3,470.54	2,854.67	4,237.77	6,344.14	5,644.88	15,685.61
- Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
14 Paid-up Equity Share Capital (Face Value of ₹ 1 each)	1,353.31	1,360.36	1,360.36	1,353.31	1,360.36	1,360.36	1,353.31	1,360.36	1,360.36	1,353.31	1,360.36	1,360.36
15 Total reserves	-	-	-	-	-	87,949.86	-	-	-	-	-	65,286.61
16 Earnings per share (of ₹ 1 each) (not annualised)												
(a) Basic	10.04	7.68	5.85	17.71	11.02	25.27	2.55	2.10	3.13	4.65	4.08	11.25
(b) Diluted	10.04	7.68	5.85	17.71	11.02	25.27	2.55	2.10	3.13	4.65	4.08	11.25



Notes:

1. The above Unaudited consolidated and standalone financial results of Tanla Platforms Limited (formerly known as Tanla Solutions Limited) ('the Company') for the quarter and half year ended September 30, 2021, which have been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, other accounting principles generally accepted in India and guidelines issued by Securities and Exchange Board of India, were reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meeting held on October 21, 2021. The Statutory Auditors have carried out a limited review on the Unaudited consolidated and standalone financial results and issued unmodified opinion thereon.

2. The Unaudited consolidated financial results include financials of subsidiaries, joint venture and an associate, as mentioned below:

- | | | |
|---|---|---|
| i) Karix Mobile Privata Limited, India (formerly Known as Tanla Corporation Private Limited, India) | ii) Tanla Mobile Asia Pacific Pte Ltd., Singapore | iii) Tanla Digital Labs Private Limited, India |
| iv) Gamooga Softech Private Limited, India | v) Capitalsiri Investments Private Limited, India | vi) Tanla Digital Labs FZ-LLC, Dubai |
| vii) Tanla Digital (India) Private Limited, India | viii) Tanla Foundation, India | ix) Joint Venture: TZ Mobile Private Limited, India and |
| x) Associate: Jengatron Gaming Private Limited, India. | | |

3. Restricted Stock Unit Plan 2021:

During the quarter ended September 30, 2021, 269,000 options were granted to the employees under Tanla Platforms Limited-Restricted Stock Unit Plan 2021, as approved by the Board of Directors dated May 19, 2021, and shareholders dated June 19, 2021.

4. Buyback of equity shares:

Pursuant to the public announcement dated July 23, 2021, the Company has bought back 705,677 equity shares at an average price of ₹907 per share. Total cost incurred towards buyback was ₹ 8,012.29 lakhs, of which ₹ 1,513.87 lakhs was paid towards buyback tax @ 23.36%. Transaction cost of ₹ 157.37 lakhs was incurred as part of buyback. The buyback was closed on September 6, 2021. In accordance with section 69 of the Companies Act, 2013, the Company has created 'Capital Redemption Reserve' of ₹ 7.06 lakhs equivalent to the nominal value of the shares bought back.

5. Covid 19 assessment:

The Company continues to consider the impact of Covid-19 pandemic in assessing the recoverability of receivables, goodwill, intangible assets and certain investments. For this purpose, the Company considered internal and external sources of information up to the date of the approval of these financial results. The Company based on its judgements, estimates and assumptions including sensitivity analysis expects to fully recover the carrying amount of receivables, goodwill, intangible assets, investments and other assets. There is no impact for the quarter and half year ended September 30, 2021 and the Company will continue to closely monitor any material changes to future economic conditions.

6. The Company operates in a single segment as "CPaaS provider".

7. The basic EPS and diluted EPS for the quarters has not been annualised.

8. The Unaudited financial results for the quarter and half year ended September 30, 2021 are available on the company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).

9. Previous period/year figures have been regrouped/reclassified where necessary, to conform to the current period/year classification.



Part II

Statement of Assets and Liabilities:

₹ in Lakhs

Particulars	Consolidated		Standalone	
	As at Sept 30, 2021 (Unaudited)	As at Mar 31, 2021 (Audited)	As at Sept 30, 2021 (Unaudited)	As at Mar 31, 2021 (Audited)
I. ASSETS				
(1) Non-current assets				
(a) Property, Plant and Equipment	3,170.21	2,966.56	2,322.36	2,221.53
(b) Intangible assets	9,852.11	8,881.46	855.78	919.83
(c) Intangible assets under development	1,232.23	638.67	-	-
(d) Goodwill on Consolidation	13,455.69	13,455.69	-	-
(e) Right-of-use assets	3,492.28	385.79	-	-
(f) Financial assets				
(i) Investments	-	-	32,946.44	32,946.44
(ii) Other financial assets	728.39	627.09	25.00	25.00
(g) Deferred tax assets (net)	3,787.20	4,284.37	3,214.08	3,713.78
(h) Other non-current assets	1,681.47	3,069.23	1,104.22	1,498.55
Total non current assets	37,399.58	34,308.86	40,467.88	41,325.13
(2) Current Assets				
(a) Financial Assets				
(i) Trade receivables	44,289.49	37,314.68	15,939.38	20,072.30
(ii) Cash and cash equivalents	79,573.80	53,710.97	23,858.40	22,246.85
(iii) Bank balances other than cash and cash equivalents	4,993.57	4,703.18	1,863.02	1,793.16
(iv) Loans and advances	353.92	343.55	-	-
(v) Other financial assets	33,502.88	25,646.05	19,540.46	13,090.99
(b) Other current assets	5,492.04	5,233.46	2,034.99	783.18
Total current assets	1,68,205.70	1,26,951.89	63,236.25	57,986.48
TOTAL ASSETS	2,05,605.28	1,61,260.75	1,03,704.13	99,311.61
II. EQUITY AND LIABILITIES				
(1) Equity				
(a) Equity share capital	1,353.31	1,360.36	1,353.31	1,360.36
(b) Other equity	1,02,858.23	87,949.86	62,248.19	65,286.61
Total equity	1,04,211.54	89,310.22	63,601.50	66,646.97
(2) Non current liabilities				
(a) Financial liabilities				
(i) Lease liabilities	3,589.08	348.67	-	-
(ii) other financial liabilities	34.60	45.35	34.60	45.35
(b) Provisions	482.74	600.98	-	-
(c) Other non-current liabilities	40.85	219.56	82.12	56.19
Total Non Current Liabilities	4,147.27	1,214.56	116.72	101.54
(3) Current liabilities				
(a) Financial liabilities				
(i) Trade payables	69,500.58	50,619.82	29,344.10	24,657.04
(ii) Lease liabilities	178.68	86.24	-	-
(iii) other financial liabilities	23,895.59	19,188.38	10,370.36	7,718.30
(b) Other current liabilities	2,710.13	574.53	271.45	187.76
(c) Provisions	122.88	96.41	-	-
(d) Liabilities for current tax (net)	838.61	170.59	-	-
Total Current liabilities	97,246.47	70,735.97	39,985.91	32,563.10
TOTAL EQUITY AND LIABILITIES	2,05,605.28	1,61,260.75	1,03,704.13	99,311.61



Part III
Statement of Cash flow:

₹ in Lakhs

Particulars	Consolidated			Standalone		
	Half year ended Sept 30, 2021 (Unaudited)	Half year ended Sept 30, 2020 (Unaudited)	Year ended March 31, 2021 (Audited)	Half year ended Sept 30, 2021 (Unaudited)	Half year ended Sept 30, 2020 (Unaudited)	Year ended March 31, 2021 (Audited)
A						
Cash flows from Operating Activities						
Profit for the period	30,035.11	16,830.56	41,475.42	8,071.61	7,574.66	15,674.09
Adjusted for :						
Depreciation and amortisation	1,956.37	2,141.04	3,956.51	304.47	424.85	711.93
Interest and other income	(744.61)	(1,577.66)	(2,193.48)	(568.44)	(680.77)	(1,014.32)
Dividend income	-	-	-	(1,351.28)	(1,595.89)	(1,595.89)
Share based payments	148.76	7.13	14.26	148.76	7.13	14.26
Buyback expenses	-	115.36	-	-	115.36	-
Unrealised loss/gain on forex fluctuation	53.43	0.26	35.75	(2.81)	-	(5.16)
Interest on leases	56.84	-	-	-	-	-
Provision for gratuity and leave encashment	106.09	-	215.15	14.09	-	57.65
Provision for doubtful debts	555.56	54.04	303.91	27.72	7.35	34.99
Operating profits before working capital charges	32,167.55	17,570.73	43,807.52	6,644.12	5,852.69	13,877.55
Changes in current assets and liabilities						
(Increase)/Decrease in trade receivables	(6,974.81)	(4,716.20)	(4,737.75)	4,132.93	5,419.59	4,712.34
(Increase)/Decrease in financial and non-financial assets	(12,644.50)	8,944.51	(324.01)	(6,690.47)	3,125.87	(902.79)
Increase/(Decrease) in financial and non-financial liabilities	10,562.47	(163.50)	406.49	2,750.93	(2,845.09)	(470.49)
Increase/(Decrease) in trade payables & other liabilities	18,880.76	(905.01)	22,559.56	4,687.06	(1,879.49)	11,313.11
Cash generated from operations	41,991.47	20,730.53	61,711.81	11,524.55	9,673.57	28,529.72
Income taxes paid	(4,683.25)	(1,391.13)	(5,610.12)	(1,876.10)	(591.21)	(2,270.17)
Net cash generated from operating activities	37,308.22	19,339.4	56,101.69	9,648.45	9,082.36	26,259.55
B						
Cash Flows From Investing Activities:						
(Purchase)/sale of fixed assets/intangible assets	(2,290.80)	(1,500.25)	(3,171.12)	(341.25)	(367.60)	(610.00)
Dividend received from Subsidiaries	-	-	-	1,351.28	1,595.89	1,595.89
Interest & other income received	744.61	1,508.03	2,193.48	568.44	680.77	1,014.32
Net cash used in investing activities	(1,546.19)	7.78	(977.64)	1,578.47	1,909.06	2,000.21
C						
Cash Flows From Financing Activities:						
Proceeds from issue of shares	-	2,009.88	1,843.15	-	2,009.88	1,843.15
Shares bought back including transaction cost	(8,192.22)	(16,585.06)	(16,607.59)	(8,192.22)	(16,585.06)	(16,607.59)
Payment of lease liabilities	-	23.59	(538.71)	-	-	-
Interest paid on lease liabilities	(63.28)	(104.37)	(106.33)	-	-	-
Dividends and dividend tax paid during the year	(1,353.31)	(1,357.88)	(1,357.88)	(1,353.31)	(1,357.88)	(1,357.88)
Net Cash generated from financing activities	(9,608.81)	(16,013.84)	(16,767.36)	(9,545.53)	(15,933.06)	(16,122.32)
Net increase / (decrease) in cash and cash equivalents	26,153.22	3,333.34	38,356.69	1,681.41	(4,941.67)	12,137.44
Cash and cash equivalents at the beginning of the year	58,414.15	20,057.47	20,057.47	24,040.01	11,902.59	11,902.59
Cash and cash equivalents at the end of the year	84,567.37	23,390.81	58,414.16	25,721.42	6,960.96	24,040.03

For and on behalf of the Board of Directors



Hyderabad
October 21, 2021

D. Uday Kumar Reddy
Chairman & CEO
DIN: 00003382

